

# CAL STATE EAST BAY

## CAL STATE EAST BAY EDUCATIONAL FOUNDATION Finance & Investment Committee

Meeting Minutes  
Thursday, April 28, 2022  
10:00am-11:00am  
Via Zoom

### Committee Present:

Evelyn Dilsaver (Chair)  
Andre Johnson  
Patrick Devine  
Marvin Remmich  
Janet Owen  
Jack Acosta  
Bette Felton

### Staff Present:

May Hernandez  
Fern Tyler

### Investment Consultant:

Brian Sharpes  
Justin Crocker  
Dan Tichenor  
Graystone Institutional Consulting,  
Morgan Stanley

### Guests:

Linda Renteria  
Amy Schioldager

#### I. Call to Order

The meeting was called to order at 10:00am by Chair Dilsaver. The committee reviewed the agenda.

#### II. Approval of Meeting Minutes

The Finance & Investment Committee reviewed the agenda and the January 13, 2022, meeting minutes. On motion duly made, seconded and unanimously carried, the following Minute Action was taken:

MINUTE ACTION: The board approves the January 13, 2022 minutes.

Motion by: Patrick Devine

Seconded by: Janet Owen

Motion: Passed

#### III. Investment Performance Report as of March 31, 2022

Brian Sharpes presented the investment performance report dated March 31, 2022, stating that the market continues to be challenging, and at the next meeting in July they will have some recommendations for the portfolio to weather the volatility.

Dan Tichenor gave the presentation on the overall portfolio. Many of last years' best performers and this years' worst performers. The market volatility remains, and interest rate hikes haven't reached these rates since the 1970's. The committee discussed global market conditions, how recent events have impacted the market, individual market sectors, and inflation rates, which are some of the highest seen in 40 years. Overall, the portfolio is weathering the uncertainty, but the

advisors would like to move to a safer portfolio mix in the face of a tough first quarter and rising interest rates. Year to date portfolio performance is down, but longer term looks strong.

Dan also stated that our portfolio is well positioned in the face of challenges based on their expectations. The following recent developments were discussed:

- Terminated NFJ Dividend Value and reallocate proceeds to
  - Establish NEW 2.5% position in WisdomTree US Dividend (DTD)
  - Remainder of proceeds (~3.0%) to SPDR S&P 1500 Total Stock Market ETF (SPTM)
- Established NEW \$300K (~1.5%) allocation to PIMCO Bravo Fund IV

They also presented the following recommendations:

- Rebalance back to targets
  - US Equity International Equity
- In the next meeting we will be performing a comprehensive Asset Allocation study leveraging the recently updated 2022 Capital Market Assumptions to evaluate current portfolio's projected risk and return over 7-year and 20+ year time horizons and discuss any adjustments to target allocations based on this analysis.
- Gift Receipt/Cash Account
  - \$1.48MM; Hold Cash? Allocate to LT Portfolio? Create Intermediate or Capital Campaign pool?

IV. **Endowment Payout for 2022-2023**

Evelyn Dilsaver explained the methodology that the endowment payouts are calculated by, and how these distributions support our students. The endowment payout for FY 2022-23 will be \$796,326.27.

On motion duly made, seconded and unanimously carried, the following Minute Action was taken:

MINUTE ACTION: The board approves the endowment distribution for FY 2022-23.

Motion by: Bette Felton

Seconded by: Patrick Devine

Motion: Passed

V. **Proposed Operating Budget & Reserves for FY 2022-23**

Andre Johnson presented the projected end of year actuals for FY 2021-22 and the proposed FY 2022-23 operating budget and reserves for the foundation. We performed as close to projections for FY 2021-22, and the proposed budget for FY 2022-23 is generally the same as last year.

On motion duly made, seconded and unanimously carried, the following Minute Action was taken:

MINUTE ACTION: The board approves the proposed operating budget and reserves for FY 2022-23.

Motion by: Evelyn Dilsaver


Seconded by: Bette Felton

Motion: Passed

VI. Adjournment

With no further business to discuss, Chair Dilsaver adjourned the meeting at 10:51am.

Dated: April 28, 2022

  
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Myeshia Armstrong (Aug 1, 2022 15:14 PDT)  
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Myeshia Armstrong, Treasurer

Aug 1, 2022

Recorded by May Hernandez